

The 30 Day Sales Blitz - Sales Tracking Tool

Please fill this in daily at the end of your sales day and add them up at the appropriate intervals.

You are tracking the following:

1. Leads
2. Appointments
3. Closings

Day 1: Leads 10 Apmts 2 Close 0	Day 2: Leads 11 Apmts 5 Close 0	Day 3: Leads 12 Apmts 6 Close 2	Day 4: Leads 15 Apmts 4 Close 3	Total Leads 48 Apmts 17 Close 5
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Day 5: Leads _____ Apmts _____ Close _____	Day 6: Leads _____ Apmts _____ Close _____	Day 7: Leads _____ Apmts _____ Close _____	Total Leads _____ Apmts _____ Close _____	Week Totals Leads _____ Apmts _____ Close _____
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Day 8: Leads _____ Apmts _____ Close _____	Day 9: Leads _____ Apmts _____ Close _____	Day 10: Leads _____ Apmts _____ Close _____	Day 11: Leads _____ Apmts _____ Close _____	Total Leads _____ Apmts _____ Close _____
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Day 12: Leads _____ Apmts _____ Close _____	Day 13: Leads _____ Apmts _____ Close _____	Day 14: Leads _____ Apmts _____ Close _____	Total Leads _____ Apmts _____ Close _____	Week Totals Leads _____ Apmts _____ Close _____
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Day 15: Leads _____ Apmts _____ Close _____	Day 16: Leads _____ Apmts _____ Close _____	Day 17: Leads _____ Apmts _____ Close _____	Day 18: Leads _____ Apmts _____ Close _____	Total Leads _____ Apmts _____ Close _____
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Day 19: Leads _____ Apmts _____ Close _____	Day 20: Leads _____ Apmts _____ Close _____	Day 21: Leads _____ Apmts _____ Close _____	Total Leads _____ Apmts _____ Close _____
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Week Totals Leads _____ Apmts _____ Close _____

Day 22: Leads _____ Apmts _____ Close _____	Day 23: Leads _____ Apmts _____ Close _____	Day 24: Leads _____ Apmts _____ Close _____	Day 25: Leads _____ Apmts _____ Close _____
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Total Leads _____ Apmts _____ Close _____

Day 26: Leads _____ Apmts _____ Close _____	Day 27: Leads _____ Apmts _____ Close _____	Day 28: Leads _____ Apmts _____ _____ Close _____	Total Leads _____ Apmts _____ Close _____
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Week Totals Leads _____ Apmts _____ Close _____

Day 29: Leads _____ Apmts _____ Close _____
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Day 30: Leads _____ Apmts _____ Close _____
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30 Day Total Leads _____ Apmts _____ Close _____
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